

# ADJUSTED NET PROFIT WORKSHEET

Business: \_\_\_\_\_

Date: \_\_\_\_\_

Period				Explanations	Seller will verify with
Gross Sales	_____	_____	_____	_____	_____
Net Profit	_____	_____	_____	_____	_____
Additional Potential Sales	_____	_____	_____	_____	_____
Owner/Officer Salary	_____	_____	_____	_____	_____
Other Income	_____	_____	_____	_____	_____
Adjust to 1 FT Owner	_____	_____	_____	_____	_____
Interest	_____	_____	_____	_____	_____
Depreciation	_____	_____	_____	_____	_____
Amortization	_____	_____	_____	_____	_____
Discretionary Expenses					
1	_____	_____	_____	_____	_____
2	_____	_____	_____	_____	_____
3	_____	_____	_____	_____	_____
4	_____	_____	_____	_____	_____
5	_____	_____	_____	_____	_____
6	_____	_____	_____	_____	_____
7	_____	_____	_____	_____	_____
Non-Recurring Expenses					
1	_____	_____	_____	_____	_____
2	_____	_____	_____	_____	_____
Negative Add-Backs					
1	_____	(     )	(     )	(     )	_____
2	_____	(     )	(     )	(     )	_____
Additional Potential Expenses	(     )	(     )	(     )	_____	_____
<b>Adjusted Net Profit</b>	_____	_____	_____	<b>Buyer's Anticipated Net Profit</b>	\$ _____

Seller \_\_\_\_\_ Date \_\_\_\_\_

Seller \_\_\_\_\_ Date \_\_\_\_\_